

We are GPS Education Partners; we are fundamentally changing the way technical education is delivered in the U.S., and we are looking for enthusiastic team members to join our team and be a part of our incredible mission as we grow to new heights.



By leveraging our credentialed youth apprenticeship program, we are changing trajectories of students' lives and impacting the future of our students, businesses, and local communities.

We have a professional, dynamic team that is dedicated to our mission and to positively impacting the personal, leadership, and technical skills our students acquire before graduation.

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If you are a self-starter, goal-oriented, and enjoy meaningful work in a fast-paced team environment, then we would like to hear from you today.

GPS Education Partners is seeking a **Strategic Partnerships** team member.

Our Ideal Candidate:

- Has proven success with relationship/consultative sales
- Demonstrates industry knowledge in technical careers, education, and community-based initiatives
- Is inspired by the GPS mission

The **Strategic Partnerships** team member is responsible for revenue generation to support the overall financial health of 1-2 education centers.

Primary Responsibilities:

- Manage key accounts to maintain mutually beneficial partnerships and develop relationships with major stakeholders to deepen engagements.
- Take ownership of the geographic territory assigned, and identify new opportunities for partnership within schools, businesses, and community organizations to achieve set revenue goals.

Qualifications (Education/Experience):

- Bachelor's degree, and 3-5 years experience in Customer Service or Sales field
- Interpersonal and communication skills that drive the development of strong relationships at all levels of an organization
- Ability to execute a presentation and connect with an audience